Dear Colleagues,

The 2018-19 ACE Mentor Program of Greater NY Program Year was an incredible success! Our program continues to grow in the amount of students reached and completing the program, the amount of mentors volunteering, and the amount of schools reached. We also grew our program to 49 mentoring teams, with interest already for new teams from new firms next year.

The 2018-19 program year saw the completion of the first year of our Five Year Strategic Plan. This year, we implemented new initiatives aimed at mentor recognition, expanding our student outreach, and engaging alumni to keep in touch with the program while in college. We were able to bring new opportunities to both student and mentors through professional development series. Initiatives such as these are helping us strengthen the program and bring more opportunities to our student, mentors, and alumni.

Thank you to each and every person and firm that helped us succeed in the 2018-19 program year. I am confident that the Strategic Plan will allow us to create a stronger impact on our students and mentors next year, as well as create a wider reach to new partners and supporters. We appreciate all of your support!

John H. Pierce
Senior Vice President, Asset Services
Rockefeller Group
Dear Friends,

Thank you for supporting the ACE Mentor Program of Greater NY! The 2018-19 program year saw continued growth and support from many, many people within the design and build industry and the educational system of New York City and the surrounding areas.

This year, we had:
- A record number of students – 1,600+
- A record number of mentors – 700+

We had students representing 250+ high schools throughout the area and held thirteen final presentations where students showcased what they had learned from their mentors in front of friends, families, teachers and leaders in the industry. Our mentors logged in approximately 18,000+ hours of volunteer time supporting these students and nurturing the future of the design and construction industry.

Thanks to our generous sponsors and supporters, we were also able to give $200,000 in scholarships to graduating seniors that will be majoring in a field related to the design and construction industry—making the amount of scholarship money committed by ACE Greater NY since our inception to over $2 million. We are thrilled with the successes and excited about the future.

Thank you all for your support and dedication to our students!

Sue Veres Royal
Executive Director
ACE Mentor Program of Greater NY
WHAT IS THE ACE MENTOR PROGRAM?

ACE Mentor Program of Greater NY (ACE GNY) is a free after-school program for high school students who want to learn about careers in architecture, construction management, and engineering. Students join teams that are led by mentors currently working in the design and construction industry. Mentors include developers, architects, civil and structural engineers, MEP engineers, and construction managers.

Students meet at one of the mentor firms, thus seeing firsthand how an architectural, engineering, or construction management firm operates. Teams meet twice a month after school during the school year for a total of 15 sessions. Sessions include hands-on activities, use of design software, office tours, and field trips to constructions/project sites. Teams develop a PowerPoint presentation of a design project, as well as a model and/or poster board. At the end of the year, students present their project to parents, teachers, and their mentors.

Through ACE, students develop communication and technical skills that are crucial to any career in the design and construction industry. ACE connects with students professionally by informing them of any additional opportunities for students to grow.

Our mission is to engage, excite and enlighten high school students to pursue careers in architecture, engineering, and construction through mentoring and to support their continued advancement in the industry.

2018-19 PROGRAM STATS

<table>
<thead>
<tr>
<th>Teams</th>
<th>Students Engaged</th>
<th>Mentors</th>
<th>Participating Mentor Firms</th>
<th>Participating Schools</th>
<th>Given to Scholarship Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>49</td>
<td>1,600+</td>
<td>700+</td>
<td>100+</td>
<td>250+</td>
<td>$200,000</td>
</tr>
</tbody>
</table>

|
ACE Mentor Program of Greater NY students attend high schools throughout the five boroughs of New York City, and Long Island, and Westchester; they encompass public, private, independent, and charter schools. Students of all grades are welcome to join the program each year that they are enrolled in high school.

What do students do in ACE?

- Learn what it is like to work in the design and construction industry
- Participate in fun hands-on projects to learn A/C/E concepts
- Visit construction sites and professional offices of engineers, architects, and construction managers
- Meet students from other schools who share the same interests
- Use and learn industry software such as AutoCAD, Revit, and SketchUp
- Develop a mock-design project with teammates and mentors
- Present team project to leaders in the A/C/E industry, mentors, and peers

“I have always had an interest in architecture but being part of ACE for 3 years inspired me further and enabled me to see I can produce more than I realized. I feel more confident in my abilities as my experience at ACE provided me with sufficient knowledge to understand the role of an architect.”

- Ellianys Betances, Team 2
ACE Greater NY mentors are vital to accomplishing the program’s mission. With their diverse experiences and backgrounds, mentors have an enormous impact in shaping both students' personal and career development.

Mentors bring more to the program than just information about the concepts: they bring career guidance, industry knowledge, and the skills needed to succeed in the design and construction industry.

What do mentors do in ACE?
- Engage students in hands-on activities as part of the mentor team or as a leader of the activity
- Present engaging industry overviews
- Work collaboratively with other mentors to demonstrate how the different industry disciplines must communicate to design and build a project
- Guide the students through the design and development of a team project
- Lead a job site visit or conduct a professional office tour
- Share knowledge: Advise students about college, requirements for entering ACE fields, and career options
- Help students apply for ACE scholarships and write recommendations

“Mentoring with ACE is my way of paying it forward. Whether or not the students realize it yet, they appreciate your time and will be better prepared for when it’s time for them to embark on their own journey.”

- Jose Suarez, Team 2
ACE Greater NY Alumni have the unique experience of having participated in a program during their high school careers that excellently prepared them for the design and construction industry. Alumni have an expansive community to reach out to while searching for internships and careers, as well as looking for professional help. ACE GNY assists in placing alumni in summer internships and offers networking and professional development events. To date, 80% of ACE GNY Alumni say that ACE GNY gave them an edge over their freshman year classmates.

Benefits of being an ACE Alumni:
• Network of professionals at all levels of the design and construction industry
• Invitations to industry networking events
• Information about scholarship opportunities and internships
• Opportunities to provide mentorship to current ACE GNY students
• Professional development events including resume review, mock interviews, and more

“The whole industry was completely off the radar for me. Through ACE, I had a great relationship with a construction manager mentor who influenced me to study civil engineering. I’m so happy I got involved with ACE, since it opened up so many opportunities for me in this field.”

- ACE GNY Alumni
John Pierce, Rockefeller Group - Chairman
Joseph Lauro, Gensler - Vice Chair, Architecture
Hannah O’Grady, ACEC New York - Vice Chair, Associations
Chris Zegler, Turner Construction - Vice Chair, Construction
Marcos Diaz-Gonzalez, AECOM - Vice Chair, Engineering
Lawrence Chairelli, NYU Tandon School of Engineering - Vice Chair, Higher Education
Denise Berger, Port Authority of New York and New Jersey - Vice Chair, Public Sector
Linda Chiarelli, New York University - Vice Chair, Owners
Bruce Lilker, Likier Associates Consulting Engineers - Vice Chair, Long Island
Andrew M. Hlushko, Collado Engineering - Vice Chair, Westchester
Ralph Esposito, Lendlease - Secretary
Jack Callahan, CohnReznick - Treasurer
Bob Rubin, Construction Disputes Avoidance Resolution - Counsel

Joseph Basel, Gilsanz Murray Steficek
Paul Bello, AKF Engineers
Neville Bugwadia, Judlau Contracting
Victoria Cerami, Cerami & Associates
Nicholas Dandolos, Gannett Fleming
Kenneth Drucker, HOK
Felice Farber, GCANY
Michael Garner, MTA
Geri Gregor
Maxine Hill, WSP USA
Les Hiscoe, Shawmut Design and Construction
Cecil House, Gilbane Building Company
Cyrus Izzo, Syska Hennessy Group
Richard Kennedy, Skanska
Chuck Kohler, STV, Inc.
J. Robert Mann, Jr., E-J Electric Installation
Chris McCartin, Tishman Speyer
Cheryl McKissack, McKissack & McKissack
Walter Mehl, Jaros Baum & Bolles
Gary Morris, Jacobs Engineering
Michael Neary, Structure Tone
Mindy No, Perkins Eastman Architects
Terrence O’Neal, Terrence O’Neal Architects
Feniosky Pena-Mora, Columbia University

Jeff Porrello, Heritage Mechanical Services
Rose Reichman, Reichman Frankle, Inc.
Howard Rowland, EW Howell
Walt Saukin, Manhattan College
Matthew Schimenti, Schimenti Construction Company
Robert Schimenti, Con Edison
Carlo Scissura, New York Building Congress
Stephen Szych, Thornton Tomasetti
Philip Tugendrajch, E T Partners
Suzanne Veira, NYC School Construction Authority
Elizabeth Velez, Velez Organization
Marcelo Velez, Columbia University - Manhattanville Development

Milo Riverso, Chairman Emeritus
John Magliano, Chairman Emeritus
Richard Anderson, Director Emeritus
Dave Peraza, Director Emeritus
Edward Rytter, Director Emeritus
Virginia Demske, Mentor Committee Chair, Ex-Officio
Louise Levi, Alumni Committee Chair, Ex-Officio
Acheson Doyle Partners Architects
AECOM
AKF Group
AKRF
AMA Consulting Engineers
American HITT
Ankura
ARUP
Atelier Ten
Beyer Blinder Belle
BFC Partners
Blackrock
BR+A Consulting Engineers
Buro Happold
CannonDesign
Cerami & Associates
CetraRuddy Architecture
CNY Group
Collado Engineering
Columbia University
Con Edison
Cosentini Associates
Dattner Architects
Delta Air Lines
DeSimone Consulting Engineers
di Domenico + Partners
E-J Electric Installation Co.
Elementa Engineering
Entuitive
Fogarty Finger Architecture
FXCollaborative
G.A Fleet Associates
Gannet Fleming
General Wireless
Gensler
Gilbane Building Company
Gilsanz Murray Steficek LLP
Glenwood Mason Supply Company
Goshour Architects
Greenman-Pedersen, Inc.
H2M architects + engineers
Hardesty and Hanover
Hart Howerton
Hazen and Sawyer
HDR
Hitt Contracting
HNTB
HOK
International WELL Building Institute
Jacobs Engineering
Jaros Baum & Bolles
JRS Architect
JT Magen & Company
Kohler Ronan
Kohn Pedersen Fox
Langan Engineering
Lawless and Mangione
Leeding Builders Group
Lehrer Cumming
Lendlease
LERA Consulting Engineers
Lilker Associates
Loring Consulting Engineers
Lutron Electronics
Mancini Duffy
Marvel Architects
ME Engineers
MG Engineering
MLDS Architects
Montroy DeMarco Architecture
Moretrench
MTA Bridges and Tunnels
MTA Long Island Railroad
Mueser Rutledge Consulting Engineers
Naik Consulting Group
NBBJ
New York Construction
New York University
NYC Department of Design and Construction
NYC School Construction Authority
NYU Tandon School of Engineering
PACO Technologies
Perkins Eastman
PNL
Port Authority of New York and New Jersey
Robert A.M. Stern Architects
Robert DeRector Associates
Rockefeller Group
RTSPCPinnacle
Schneider Electric
Sciame Construction
Second Ave Phase 2 Partnership
Severud Associates
Shawmut
Silman
Skanska USA
Skidmore Owings & Merrill
Stantec
Stonehill & Taylor Architects
Stony Brook University
Structure Tone
STV, Inc.
Suffolk Construction
Syska Hennessy Group
Ted Moudis Associates
TELYK Engineering
Thornton Tomasetti
Tishman Speyer
Turner Construction
Underpinning & Foundation
Skanska
VHB Engineering, Surveying and Landscape Architects
Vidaris
WeWork
WJE Engineers and Architects
Woods Bagot
WSP USA
Yonkers Middle High School
ZGF Architects
2018 Fall Cocktail Event
November 28, 2018
151 (formerly known as 4 Times Square)
New York, NY

Pictured: Ron Jerman (Durst Organization); Ed Bricker (Durst Organization); John Pierce (Rockefeller Group); Bob Fox (COOKFOX)

2019 Sporting Clays
April 16, 2019
Pawling Mountain Club
Pawling, NY

2019 Scholarship Luncheon
May 10, 2019
583 Park Avenue
New York, NY

Pictured: Jason Aster (NY Chapter of CoreNet Global); Joseph Aliotta (Perkins Eastman); Janice Stroughter (NYC Department of Transportation); Kenneth Holden (Mount Sinai Health System); Patrick Muldoon (Colliers International)

2019 Mentor Appreciation Event
July 16, 2019
The Underground
1221 Ave of the Americas

Pictured: Sue Veres Royal (ACE GNY); Jeffrey Messinger (STV, Inc. & 2019 Mentor of the Year); John Pierce (Rockefeller Group).
2018-19 Financials

Funds Raised vs. Fund Raising Expenses

Program to Expense Ratio

Programs ($505,292)  G&A ($148,836)  Fundraising ($38,014)
# 2018-19 Financials

Statement of Assets, Liabilities and Net Assets  
Cash Basis July 1, 2018 - June 30, 2019

<table>
<thead>
<tr>
<th><strong>Assets</strong></th>
<th><strong>June 30, 2019</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$951,698</td>
</tr>
<tr>
<td>Special Events Deposit</td>
<td>$ 29,938</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$981,636</strong></td>
</tr>
</tbody>
</table>

| **Liabilities and Net Assets** | | |
| **Liabilities** | | $0 |
| **Net Assets** | | |
| Unrestricted | **$981,636** |
| **Total Liabilities and Net Assets** | **$981,636** |
## Statement of Support, Revenue and Expenses

**Cash Basis July 1, 2018 - June 30, 2019**

<table>
<thead>
<tr>
<th>Assets</th>
<th>June 30, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and Support</strong></td>
<td></td>
</tr>
<tr>
<td>Gifts and private grants</td>
<td>$43,050</td>
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<tr>
<td>Special events</td>
<td>$614,332</td>
</tr>
<tr>
<td><strong>Total Revenue and Support</strong></td>
<td><strong>$657,382</strong></td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>$505,292</td>
</tr>
<tr>
<td>Management and general</td>
<td>$148,836</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$38,014</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$692,142</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Changes in Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>($34,760)</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of year</td>
<td>$1,016,396</td>
</tr>
<tr>
<td>End of year</td>
<td>$981,636</td>
</tr>
</tbody>
</table>
“ACE has taught me a vast amount of skills needed in order to become a powerful female leader in the engineering field. This program has offered me an abundance of strategies and techniques to help me **thrive not only in my future career, but in life itself.**”

- **Scarlet Astudillo, Team 51**