

Message from the Chair of the Board

Dear Colleagues,

The 2017-18 ACE Greater NY Season was a great success for our students, mentors, and supporters – we had a record number of students enrolled in the program; record number of mentors enrolled; and we were able to support 63 students as they embarked on a higher education in the field of architecture, engineering, and construction through scholarships.

The 2017-18 season included the development of a five-year Strategic Plan. Through the support of board members and the ACE Greater NY staff, we began a journey to determine ways to grow our organization and enhance our impact. With input from current and former mentors, students, alumni, teachers, board members, and other supporters, we were able to create a Strategic Plan with eight goals to increase our outreach, better support our mentors, and assist our alumni as they transition from high school to college and from college to our industry. While the Plan's initiatives are detailed, they are only the beginning – we will need the support of our mentors, students, and partners to accomplish each goal and work together towards the future.

Thank you to each and every person and firm that helped us succeed in the 2017-18 season. I am confident that the implementation of the Strategic Plan will allow us to create a stronger impact on our students and mentors, as well as create a wider reach to new partners and supporters.



John H. Pierce

Chair, ACE Mentor Program of Greater NY
Senior Vice President, Design & Construction
Rockefeller Group

Message from the Executive Director

Dear Friends,

Thank you for supporting the ACE Mentor Program of Greater NY. The 2017-2018 academic season saw continued growth and support from many, many people within the design and build industry and the educational system of New York City and the surrounding areas.

This year, we had:

- A record number of students – **1,500+**
- A record number of mentors – **600+**

We had students representing **200+ high schools** throughout the area and held nine final presentations where student showcased what they had learned from their mentors in front of friends, families, teachers and leaders in the industry. Our mentors logged in approximately **18,000+ hours of volunteer time** supporting these students and nurturing the future of the architecture, engineering and construction industry!

Thanks to our generous sponsors and supporters, we were able to give **\$200,000 in scholarships** to graduating seniors that will be majoring in a field related to the design and build industry—making the amount of scholarship money committed by ACE Greater NY, since our inception, **to over \$2 million**.

We are thrilled with the successes and excited about the future. The organization undertook a year-long strategic planning process in which we evaluated our program, created plans for growth and increased support of our mentors, who are truly the heart of ACE Greater New York.

Thank you all for your support and dedication to our students!



Sue Veres Royal

Executive Director

ACE Mentor Program of Greater NY

What is the ACE Mentor Program?

ACE is a free after-school program for high school students who want to learn about careers in architecture, construction, and engineering. Students join teams that are led by mentors currently working in the design and build industry. Mentors include developer/owners, architects, civil and structural engineers, MEP engineers, and construction managers.

Students meet at one of the mentor firms, thus seeing firsthand how an architectural, engineering, or construction management firm operates. Teams meet twice a month after school during the school year for a total of 15 sessions. Sessions include hands-on activities, use of design software, office tours, and field trips to construction and project sites. Teams develop a PowerPoint presentation of their design project, as well as a model and/or poster board. At the end of the year, students present their project to parents, teachers, and their mentors.

Through ACE, students develop communication and technical skills that are crucial to any career in the design and build industry. ACE connects with students professionally by informing them of any additional opportunities for students to grow.

2017-18 By the Numbers

46

Teams

1500+

Students Engaged

600+

Mentors

100+

Participating Mentor Firms

200+

Participating Schools

\$200,000

Given to Scholarship Fund

ACE Students

“The mentors are always happy to teach us and share with us their experiences. Not only did I learn about the fundamental aspects in the design project from my mentors, **but also about the communication and humanity skills that we will need in the future.**”

97%

of students say they learned life and work skills that will help them in any career through ACE GNY.

96%

of students say they gained knowledge and skills not taught in high school through ACE GNY



ACE Mentors

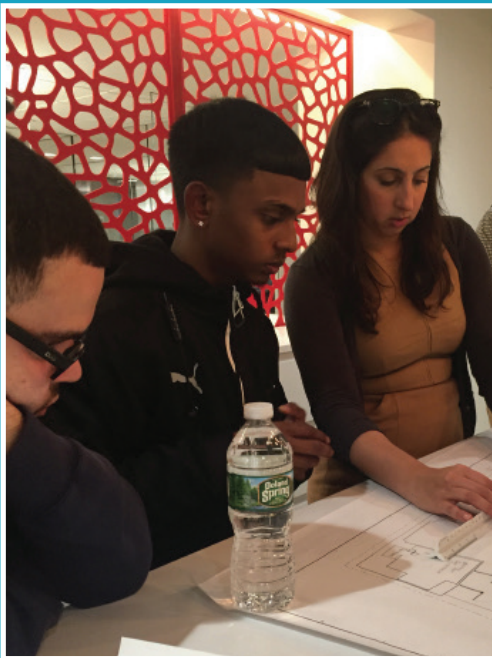
70%

of mentors mentor students because of the pleasure in sharing their passion for the industry and their career

65%

of mentors mentor with ACE GNY because of the gratification that they might be helping some students overcome challenging circumstance

“I jumped at the opportunity to mentor with ACE because I was a student in ACE when I was in high school. The program helped me choose my career path and understand how to work in groups in a professional setting - **it still helps me do that as a mentor.**”



ACE Alumni

“The time I participated in ACE made me feel like the real deal. Networking with different architects, engineers, managers - **it made me feel like I was an actual engineer.**”



Since its inception, the program has served over **10,000 students in New York**, and 65,000 students nationwide

Each year, ACE Greater NY gives **\$200,000** that is awarded in scholarships

In the 2017-18 season, **63 scholarships** were awarded to students who were pursuing a degree in an ACE-related field.

Approximately **77%** of student participants in the 2017-18 season were minorities.

93% of students that participated in ACE GNY reported that they gained **leadership skills.**

ACE Mentor Program of Greater NY

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2017-2018

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Louise Levi, Alumni Committee Chair, Ex-Officio

2017-18

Mentor Firms

Acheson Doyle Partners Architects
AECOM
AKF Group
AKRF
Armand Resource Group, LLC
Arup
Atelier Ten
Beyer Blinder Belle
BFC Partners
BR+A Consulting Engineers, PC
BuroHappold Engineering
CannonDesign
Cerami and Associates
CetraRuddy Architecture D.P.C.
CHA
City of NY
CNY Group
Colliers International
Columbia University
Con Edison
COOKFOX
Cosentini Associates
Cumming Corporation
Dagher Engineering
Damiano Barile Engineers, P.C.
Dattner Architects
dDP Architects
Delta Air Lines Inc.
Design Republic
DeSimone Consulting Engineers
di Domenico + Partners
Divney Tung Schwalbe
E-J Electric Installation Company
Ellana Construction Consultants
Entuitive
Extell Development
EYP / Health
FXFOWLE Architects
G C Eng & Associates
GACE Consulting Engineers
Gannett Fleming Engineers and Architects
Gensler
Gilbane Building Company
Gilsanz Murray Steficek LLP
Goshow Architects

Grimshaw Architects
H2M Architects + Engineers
HAKS
Hazen and Sawyer
HDR Inc.
HNTB
HOK
Hunter Roberts
IPAC, Inc.
J Calnan & Associates
Jacobs Engineering
Jaros Baum & Bolles
JRS Architect, P.C.
Judlau Contracting, Inc.
Kenneth Irving Arch.
KG+D Architects
Kohler Ronan, LLC
Kohn Pedersen Fox Associates
KPFF Consulting Engineers
Langan
Lawless Mangione
Lendlease
Leslie E. Robertson Associates
Lilker Associates
Lutron Electronics
Mancini Duffy
Manhattan College
Marvel Architects
Mathews Nielsen Landscape Architects, P.C.
MAXXUM Constr.
Mayors Office of Sustainability
ME Engineers
Modulus Consulting
Molinelli Architects
Morris Adjmi Architects
MTA Bridges and Tunnels
MTA Capital Construction
MTA New York City Transit
Mueser Rutledge Consulting Engineers
Naik Consulting Group, PC
Navigant
New York University
NYC Department of Design and Construction
NYC School Construction Authority
NYU Facilities and Construction Management

NYU Tandon School of Engineering
OLA Consulting Engineers
Oldcastle
P. Sands
Perkins Eastman
Plaza Construction
Port Authority of New York and New Jersey
PS&S
PVE Engineering
RAMSA
Robert Derector Associates
Rockefeller Group
RTSPCPinnacle
Schneider Electric
Sciame Construction
Second Avenue Subway Phase 2 Partnership
Severud Associates
Shawmut
Silman
Skanska
Skidmore, Owings & Merrill
Stantec
Stonehill Taylor Architects
Structure Tone
STV
Suffolk Construction
Syska Hennessy
TEC Systems
Ted Moudis Associates
Thornton Tomasetti
Tishman Interiors Corporation
Tishman Speyer
Turner Construction Company
VHB Engineering, Surveying & Landscape Architecture, P.C.
Vidaris
WHR Architects
WJE Engineers & Architects
Woods Bagot
WSP
ZGF Architects
Yonkers HS

2017-18 Supporters

A. Esteban & Company	Forest Electric	Osborn PC
ABCO Peerless Sprinkler Corp	Fund for the City of New York	OTG
ACEC New York	FXCollaborative Architects	P.E Stone
Acheson Doyle Partners Architects	Gannett Fleming	PAR Plumbing Co Inc.
ADCO Electrical Corporation	General Contractors Association of NY	Penguin Air Conditioning
AECOM	Gensler	Pennoni Associates
AKF Group	Gilbane Building Company	Perkins Eastman Architects
Amaracon Testing & Inspections, LLC	Gil-Bar Industries, Inc.	Platinum Maintenance
Amuneal	Gilsanz Murray Steficek LLP	Port Authority of New York and New Jersey
Aon Risk Solutions	Hannum Feretic Prendergast & Merlino	Pratt Institute
Arora Engineers, Inc.	Happold Foundation	Ratay Structures
ARUP	Hardesty & Hanover	Regional Alliance for Small Contractors
ASHRAE	heintges	Reichman Frankle Inc
Atlantic Coast Partners LLC	Heritage Mechanical Services, Inc.	Rockefeller Group
Beyer Blinder Belle Foundation	Hinman Consulting Engineers	Scanga Woodworking
Boston Properties	Hirani Engineering and Land Surveying HO	Schimenti Construction Company
Building Contractors Association, Inc.	Penn Power Systems Caterpillar	Schneider Electric
Burgess Steel	HOK	Severud Associates
Burns & McDonnell	Iannelli Construction Co. Inc.	Shawmut Design and Construction
Cassone Leasing Inc.	IH Engineers, P.C.	SI Engineering, P.C.
Celtic Sheetmetal, Inc	Infinite Glass and Metal, Inc.	Skanska USA
Cerami & Associates	International Blind Contractors	Skidmore, Owings & Merrill
CHA Companies	Jacobs	Stantec
Cirocco and Ozzimo, Inc	Jaros, Baum & Bolles	Steven Kratchman Architect PC
CMAA	JDP Mechanical, Inc.	Structure Tone
CNY Group	JFK&M Consulting Group LLC	STV Incorporated
Code Consultants Professional Engineers, PC	Josef Gartner USA a Division of Permasteelisa North America Corp.	Syska Hennessy Group
Collado Engineering	Judlau Contracting, Inc.	Techno Consult Inc
Colliers International	Katsandonis Law	Ted Moudis Associates
Columbia University	LaGuardia Gateway Partners	Terrence O'Neal Architect LLC
Con Edison	Langan Engineering	Thornton Tomasetti
Construction Disputes Avoidance Resolution	Lendlease	Tishman Construction
Contractor's Sheet Metal	Liberty Contracting Corp	Tishman Speyer
Corgan Associates Architects	Lilker Associates	Turner Construction Company
Cosentini Associates	Loring Consulting Engineers	Tutor Perini
Curtis Partition Corporation	Lutron	TYLIN International
Dagher Engineering	M&J Engineering	Unity Electric Co., Inc.
Dattner Architects	Mancini Duffy	Velez Organization
Delta Air Lines	McKissack & McKissack	Vidaris
Donaldson Organization	Melto Metal Products	VJ Associates
E T Partners LLC	Miller Blaker	W&W Glass, LLC
Egg Electric	Milrose	Weinstein & Holtzman
E-J Electric Installation Company	Modulus Consulting	Woods Bagot
Empire Architectural Metal & Glass Corp.	Morris Adjmi Architects	WSP USA
Entuitive	MRCE	YU & Associates, Inc.
ESS & VEE Acoustical Contractors, Inc.	Navigant Consulting Inc.	
Exponent	New York Building Congress	
Faithful+Gould	New York Universtiy	
	NYC School Construction Authority	

2017-18 Fundraising Events



2017 Fall Cocktail
Metlife Building (200 Park Avenue)
December 4, 2017

Pictured: Victoria Cerami (Cerami & Associates);
John Pierce (Rockefeller Group); Megan O'Reilly
(Metlife Inc); and Dan Finnegan (Structure Tone)



2018 Sporting Clays
Pawling Mountain Club
April 13, 2018

Pictured: Pawling Mountain Club



2018 Scholarship Luncheon
583 Park Avenue
May 11, 2018

Pictured, Luncheon Honorees:
Stewart Steeves (LaGuardia Gateway Partners);
Henry Kuykendall (Delta Air Lines); Rick Cotton
(Port Authority of New York and New Jersey);
Milo Rivero (STV, Inc.)

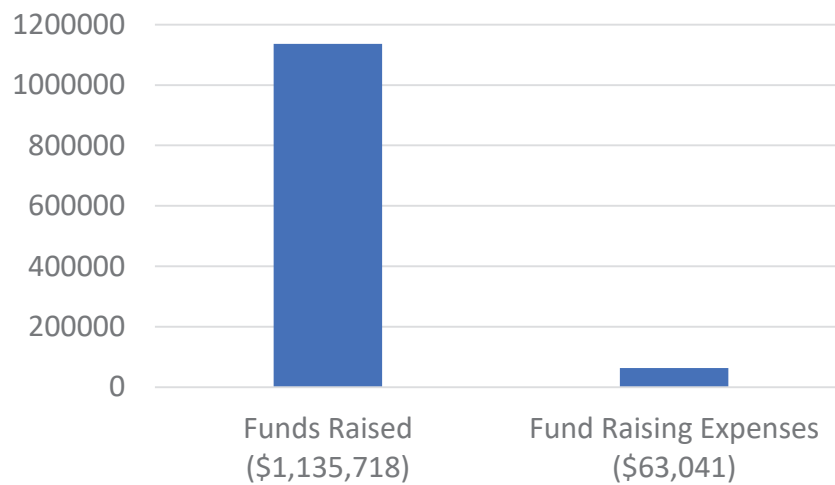


2018 Mentor Appreciation Ball
(non-fundraising event)
Helen Mills Theatre
July 12, 2018

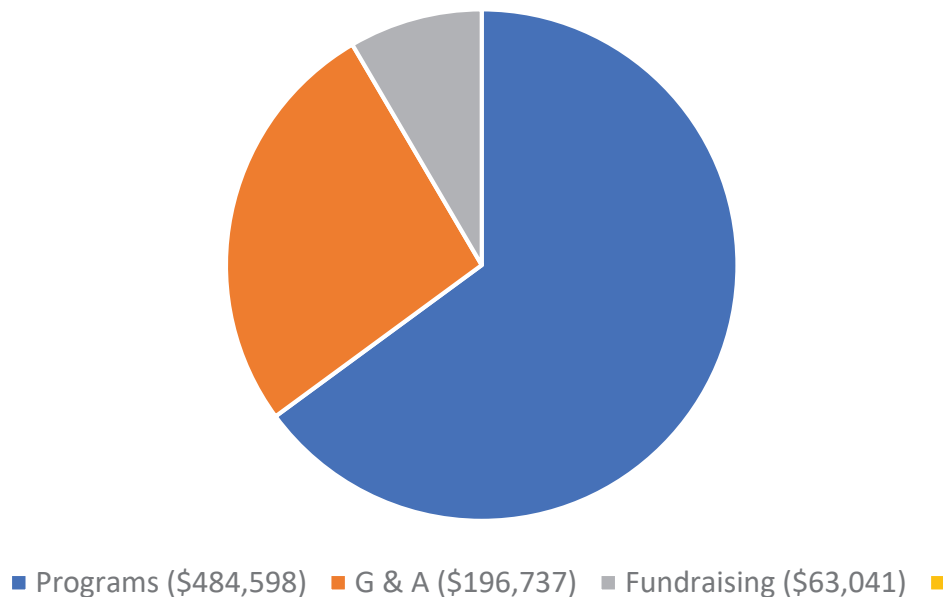
Pictured: ACE GNY Mentor Committee

2017-18 Financials

Funds Raised vs. Fund Raising Expenses



Program to Expense Ratio



2017-18 Financials

Statement of Assets, Liabilities and Net Assets – Cash Basis April 1, 2017-June 30, 2018

Assets

June 30, 2018

March 31, 2018

Current Assets

Cash	\$ 970,382	\$ 774,176
Golf Outing Deposit	<u>\$ 46,014</u>	<u>\$ 10,000</u>

Total Current Assets	<u>\$1,016,396</u>	<u>\$ 784,176</u>
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Liabilities and Net Assets

Liabilities	\$ 0	\$0
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Net Assets

Unrestricted	\$1,016,396	\$784,176
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Total Liabilities and	<u>\$1,016,396</u>	<u>\$784,176</u>
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2017-18 Financials

Statement of Support, Revenue and Expenses– Cash Basis April 1, 2017-June 30, 2018

Assets

June 30, 2018

March 31, 2018

Support and Revenue

Gifts and Private Grants	\$ 17,493	\$ 48,024
Income from Special Events, Less: Direct Costs of June 30, 2018, \$69,489 and March 31, 2018, \$110,860)	<u>\$ 328,139</u>	<u>\$ 732,062</u>
Total Support and Revenue	<u>\$ 355,632</u>	<u>\$ 780,086</u>

Expenses

Program Services	\$ 68,522	\$ 416,046
General and Administrative	\$ 41,639	\$ 155,098
Fund Raising	<u>\$ 13,221</u>	<u>\$ 49,820</u>
Total Expenses	<u>\$ 123,412</u>	<u>\$ 620,964</u>

Changes in Net Assets

\$ 232,220	\$ 159,122
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Unrestricted Net Assets

Beginning of Year	<u>\$ 784,176</u>	<u>\$ 625,054</u>
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Unrestricted Net Assets

End of Year	<u>\$ 1,016,396</u>	<u>\$ 784,176</u>
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“ACE really embarks on **teamwork** and learning to work with others; **to think outside the box** and use your full imagination rather than just using the tools you learned in the classroom.”



ACE Mentor Program of Greater NY
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